# **RESULTS THAT SHOW NEW ORTHOPEDIC AND PHYSICAL THERAPY CLIENTS** WITH 50 OR MORE PROVIDERS IN THE PRACTICE

These clients take advantage of NextGen<sup>®</sup> Enterprise Financial Suite or NextGen® Financial Suite Plus or Pro. All three solutions provide a combination of specialty-based support, managed services, and technology to better manage the revenue cycle.

# **ENCOUNTERS AND BILLING**



#### Increase in encounter volume

These clients experienced an average 13% increase in encounter volume.



#### **Reduction in total charge lag**

These clients experienced an average decrease of 14% in total charge lag. This key performance indicator (KPI) measures how long it takes from the date of the patient visit to process all charges for an encounter.

### **MARKET SHARE**



Increase in provider count

On average, these clients experienced a 26% increase in provider count, indicating a gain in market share with support from NextGen® RCM Services.



#### Increase in annual collections growth

These clients experienced am average increase of 21% in annual collections growth.



### **ACCOUNTS RECEIVABLE**



Average reduction of 3.6% in days in accounts receivable (A/R)



Average increase of 22% in 0-30 days A/R aging\*

\*An increased proportion of receivables in the 0-30 days group indicates the time it takes to collect A/R is declining.

#### **DENIAL TRENDS**



# Decrease in denial rate



On average, these clients experienced a 4.4% decrease in percentage of claims initially denied by payers. The cost of reworking denials averages \$25.00 per denial.



## **NEXTGEN RCM SERVICES**



If someone asked me, 'Would you outsource to NextGen RCM Services if you had to make the decision today?' My answer would still be 'yes—absolutely'!"

– Iris Bernier Director of Revenue Cycle **Coastal Orthopedics** Bradenton, Florida

#### BETTER STARTS HERE

Join the more than 100,000 providers across the United States who use solutions provided by NextGen Healthcare to achieve their goals. Contact us at 855-510-6398 or results@nextgen.com.

Because every medical practice is different, there is no guarantee regarding the results your practice may experience.

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