

A Unified Business Platform that Respects Clinical Autonomy

NextGen Enterprise PM provides a strategic foundation for complex, enterprise-level medical practices

Multiple healthcare practices may combine into a single entity in different ways. Business strategies that enable medical practices to join forces include merger and acquisition, private equity ownership, contractual arrangement, or formation of a managed service organization (MSO) or physician association. In each case, the consolidated organization creates new opportunities to expand market share.

Joining forces also creates a new challenge—*how does the combined entity streamline its business operations?*

The missing element: An integrated health IT platform

Practices operating within a newly consolidated organization usually make use of **disparate EHR and practice management (PM) systems** inherited from the portfolio of practices that joined forces. Lack of health IT integration makes it difficult to:

- Implement standardized office processes
- Establish a central billing office
- Run a unified organization
- Gather business intelligence from across the organization

Patching together disparate platforms to run operations is, at best, a partial and flawed solution. Forcing all practices in the organization to combine on a single platform is also problematic. Physicians and other healthcare providers and staff are often **reluctant to give up their familiar EHR**, having invested time and energy into learning the system. Many times, the practice has edited templates or made other customizations to meet group or individual provider needs for documenting care—another reason for resistance to change.

Solution: Integrate the enterprise through the practice management system

Many enterprise practices are discovering a way to effectively meet the health IT needs of combined medical practices:

- Integrate the growing enterprise through a single PM system
- Allow physicians and other providers to keep their familiar, preferred EHR

This way, multiple practices which function under the single organizational umbrella can remain clinically autonomous while the business becomes more unified, efficient, and powerful.

Achieving this compromise requires the right practice management platform. This platform must interface with a wide range of EHRs from a variety of vendors. **NextGen® Enterprise PM** works with a variety of EHRs to meet the business demands of enterprise-level medical practices while allowing healthcare providers to continue to document care on their platform of choice.



A single database to support multiple practices

NextGen Enterprise PM is built on a single, integrated database to support the entire enterprise. This allows for implementation of enterprise architecture—an approach that aligns technology with the business goals of the consolidated organization.¹

A central business office

Because a single database supports multiple medical practices, the consolidated practice can set up a central business office to support the entire operation. The central office can manage claims creation and submission, post payments, process denials, and perform other essential business functions for all portfolio practices. A centralized approach allows for greater efficiency—**accounting processes can be streamlined, and resources used more effectively** to ramp up revenue and growth.

One source of truth

Some consolidated organizations—an MSO is one example—do not require establishment of a central business office. As long as the organization uses a single PM system, operational and financial information from multiple practices in the MSO can roll up to a single source of truth, even in the absence of a central business office. This allows MSO administrators to **oversee and report on finances and operations as part of governance**.

How you'll benefit from NextGen Enterprise PM

Your practice will benefit because NextGen Enterprise PM:

- Can be readily configured for multi-location, multi-state, multi-Tax-ID organizations
- Offers outstanding reporting and cost estimation features
- Supports automation of routine tasks

Get insights based on data at the practice and enterprise level

Your PM system should provide a window into key performance indicators (KPIs). You need to understand financial trends, identify potential problems, and find opportunities for growth. With NextGen[®] Financial and Operational Analytics, you can:

- Monitor more than 100 critical KPIs
- View key metrics related to billing, payments, accounts receivable (A/R), denials, and payer performance—based upon one integrated database for the enterprise
- Access visualizations that make it easy to identify trends

Automate routine tasks

Save time. NextGen[®] Background Business Processor automates practice management processes such as reports, statements, billing and claims generation, collection and recall letter generation, directory imports, stored procedures, person merge processing, real-time services (RTS) eligibility checks, and claim status requests. Schedule tasks to be completed automatically overnight or at any convenient time. Run these tasks on a continuous, automatic cycle.

Be confident your patient data is accurate

When a practice uses multiple EHRs with numerous interfaces, it increases the risk of redundancy and inaccuracy in patient data. NextGen Enterprise PM's master patient index (MPI) ensures all practices under the enterprise umbrella have access to the same patient data—a single source of truth for the population under your care.

The MPI provides a central pool of information that feeds into all other systems. For example, if a patient visits two practices within the same healthcare group, the providers in each practice see the same patient data—avoiding redundancy and inaccuracies.

Benefit from our depth of experience

NextGen Healthcare also offers deep experience supporting integrated care and complex enterprise organizations. Many software systems currently on the market were designed originally to support a one-office medical practice. By contrast, NextGen Healthcare IT architecture was designed from the beginning to accommodate multiple practices coexisting within a single enterprise and sharing a single database—a true enterprise architecture.

If you are part of a consolidated organization or want to position your practice for future growth and consolidation, NextGen Healthcare offers years of experience designing and implementing the systems you need.

Leave the door open to full platform integration

A single system that works seamlessly across the entire organization remains ideal for clinical and business efficiency. When your organization is ready, NextGen Healthcare can guide you to a fully integrated health IT solution which incorporates practice management and includes an award-winning EHR, patient engagement solutions, mobile (document anytime, anywhere), population health, seamless interoperability, and revenue cycle management—all supported by a single, integrated platform.

If and when you are ready, NextGen Healthcare will support your organization's transition to full platform integration.

Our mission is to help you streamline operations and achieve better financial outcomes.

NextGen Healthcare earned Best In KLAS for practice management

(11 to 75 providers) for the past three consecutive years: 2019, 2020, 2021, and 2022.



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Contact us at **855-510-6398** or email results@nextgen.com.

1 Steve Andriole, "Why No One Understands Enterprise Architecture & Why Technology Abstractions Always Fail," Forbes, September 18, 2020. <https://www.forbes.com/sites/steveandriole/2020/09/18/why-no-one-understands-enterprise-architecture--why-technology-abstractions-always-fail/>.

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